

NAME

SATURNINO HIZON MEJIA



LANGUAGES

NORWEGIAN & NIHONGO

EDUCATION:

- **Master of Science in Policy Science** (*Monbusho Scholarship Grant*), 1988-90
International Graduate School of Policy Science, **Saitama University, Japan**
- **Master of Science in Industrial Economics** (*Completed all required academic units; Hans Seidel Scholarship*), 1983-1985 **Center for Research and Communication (CRC)**
- **Bachelor of Science in Management Engineering**, 1979, **Ateneo de Manila University**. Extra-curriculars: Senior Editor, *The Guidon (College paper)*; Member, Ateneo Varsity Track and Field
- Traveled extensively throughout Europe and attended schools in Norway, **Den reisende Folkehoegskole** and **Follo Folkehoegskole**, August 1980-May 1982.

OTHER TRAINING and SCHOLARSHIPS:

- Passed **Career Service Executive Eligibility (CSEE)** of the Civil Service Commission on 29 November 2001
- **Practical Project Management in the Global Market**, sponsored by JICA, AIM and FIDIC, February 2012
- **Public-Private Partnership and Project Finance**, Ateneo Center for Continuing Education, September 2011
- **Leading Change and Organizational Renewal in State Owned Enterprises Program**, AIM, February 2010
- **Training on “Cleaner Production Technologies II”**, sponsored by Carl Duisberg Gesselchaft e.V., held in Magdeburg, Germany, Sept.-Nov. 2001
- **New Paradigms in Managing Change**, sponsored by Carl Duisberg Gesselschaft e.V., Asian Institute of Management, 16 June 2001
- **Business Process Reengineering Workshop**, *SGV-Arthur Andersen & Co., SC*, January 1994
- **Generalized Scheme of Trade Preferences (GSTP)** under the Uruguay Round in the General Agreement on Trade and Tariffs (**GATT**), DTI-Manila, 1988
- *Official Delegate* to the **Japan-ASEAN Generalized System of Preferences (GSP) Annual Meeting**, held in Kuala Lumpur, Malaysia, December 1987

EMPLOYMENT RECORD:

EMPLOYER : **National Development Company**
POSITION : **Assistant General Manager (2004-Present)**
Project Manager II (1999-2004)

- Heads the Special Projects Group that conducts due diligence and funds joint-venture projects between the private sector and the Government. Specifically worked on the establishment of San Carlos Bio-energy Inc. (SCBI), NDC Maritime Leasing Corp., PITC-Pharma Inc., among others.
- Concurrently sits as the Quality Management Representative for NDC-ISO certification, Chairman of the Bids and Awards Committee (BAC) and the Asset Disposal Committee.

- President of **Manila Gas Corporation, First Cavite Industrial Estate, Inc. (FCIE)** and **NDC-Philippine Infrastructure Corporation (PIC)**
- Member of the Board in the following NDC Subsidiaries/Affiliates: **Manila Exposition Complex, Inc., San Carlos Bio-energy, Inc., Refractories Corporation of the Phils., Philippine Mining Development Corp., GY Real Estate, Inc., Kamayan Realty Corporation, Batangas Land Company, Inc., Pinagakaisa Realty Corp., and UP-NDC Basilan Plantations, Inc. Treasurer, LIDE Management Corp. (LMC)**

EMPLOYER : **Office of the Secretary, Department of Trade and Industry**

YEAR : **January 1999 to September 1999**

POSITION : **Head Executive Assistant to DTI Secretary Jose T Pardo**

- Head Executive Assistant to the Secretary of the DTI which involved technical discussions, screening of appointments, writing speeches and talking points, providing investment policy inputs, among others.
- Coordinator for the Philippine business delegations which accompanied then President Estrada during State Visits to China (Hong Kong), Japan, South Korea and Brunei Darussalam.

EMPLOYER : **Guoco Securities (Philippines), Inc.**

YEAR : **April 1996 to December 1998**

POSITION : **Research Head**

- Provided day-to-day fundamental/technical analyses and macroeconomic reports to the sales team and institutional/retail clients of GSPI. Also conducted company- and plant-visits of select publicly-listed companies.
- Wrote **Weekly Column** regarding issues in the local stock market and the economy for the business daily, **Money Asia**, January 1997-September 1998.

EMPLOYER : **SGV & Co.**

YEAR : **December 1993 To April 1996**

POSITION : **Supervisor**

- *Prepared a comprehensive Industry Situationer Report on the Philippine Telecommunications Industry for client **NTT (Japan)**, February-April 1996.*
- *Was Market Specialist in the Demand Assessment Report of Fixed-wire Telephone Lines for **Globe Telecom Inc.** July-August 1994.*
- *Member of the Technical Due Diligence Team for **Liberty Telecoms Holdings, Inc.** prior to its initial public offering (IPO). May-July 1994.*
- *Was Market Specialist for USAID-funded **Telecommunications Study for the Provinces of SOCKSARGEN in Southern Mindanao.** April 1994.*
- *Was Organization Specialist to the World Bank-Assisted Pre-Appraisal Mission on the **Third Elementary Education Project (TEEP).** May 1995-Jan. 1996.*
- *Member of the Mid-Term Evaluation Team of the USAID-funded **Small Studies Fund (SSF) Project.** Jan-April 1995.*
- *Member of the End-of-Project Evaluation Team of the USAID-assisted **Regional Enterprise Development (RED) Project** to enhance local/regional chambers of commerce. Sept.-Dec. 1994.*

EMPLOYER : **Rengo Consultants Inc., Tokyo, Japan**

YEAR : **November 1990-September 1992**

POSITION : **Economist**

- Provided economic briefs and political reports on the Philippines,, as well as feasibility studies on SMEs. Also conducted a study on the *Regional Assessment of the Economic Impact of the Expansion of the New Tokyo (Narita) International Airport in Chiba Prefecture.*

EMPLOYER : **International Finance Group, Department of Finance**
YEAR : **April 1986-September 1988**
POSITION : **Senior Fiscal Economist**

- Participated in loan negotiations with the Asian Development Bank (ADB) concerning energy and manpower training loans totaling approx. US\$300 million. Also assisted in the macroeconomic and fiscal policy assessments prior to actual negotiations of the Japan's OECF 15th and 16th Yen loan packages to the Philippines.
- Represented the DOF in the ***Inter-Agency Sub-Committee on Tariffs, Trade and Related Matters (TRM)*** which formulated negotiating position for the Philippines on trade and tariff policies in GATT.
- Represented the DOF in the ***Inter-Agency Sub-Committee on External Trade Statistics*** which provided macro-forecasts using econometric models for the major export sectors and which conducted industry dialogues with private sector groups.
- Represented the DOF as *Board Member-Alternate to PDCP Bank* on restructuring the terms of foreign loans to the Bank (1987-88).