

NATIONAL DEVELOPMENT COMPANY (NDC)

COMPONENT						4 th Quarter 2018		
	Strategic Objective (SO) / Strategic Measure (SM)	Formula	Weight	Rating System	Annual Target	Target	Actual	
IMPACT	SO 1	Strengthen Business Sustainability						
	SM1	Return on Equity	Net Income / Stockholder's equity adjusted	10 %	Actual / Target x Weight	3.00%	3.00%	2.0%
	SO 2	Support Local Development						
	SM2	Cumulative Number of Local Jobs Generated by the Projects / Investment	Number of local jobs generated per operational support	10 %	Actual / Target x Weight	423	423	523
		Sub-total		20 %				
STRATEGIC FOCUS	SO3	Increase Investments in High Impact Priority Areas by Leveraging in NDC's Competitive Advantage						
	SM3	Cumulative value of Investments	Amount of investments in high impact priority areas as approved by the NDC Board	15 %	All or Nothing	₱ 3.70 B	₱3.70B	P 3.8 B * (Increase in the NDCIE project of P231.72 M)

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	SO4	Enhance the Value of Investment Portfolio						
	SM4	Return on Investments	Amount of dividends received / Total Investments excluding companies for dissolution and pre-operating companies	10 %	Actual / Target x Weight 0% = if below 4%	5.70 %	5.70%	4.18%
	SO5	Improve Customer Satisfaction						
	SM5	Percentage of Satisfied Customers	Number of respondents who rated Sat and VS (upper 2 boxes in a 5-point scale) / Total number of survey respondents	5 %	Actual / Target x Weight 0% - if below 90%	100 %	100%	100%
		Sub-total		30 %				
INTERNAL PROCESS	SO 6	SO6: Optimize the Economic Value of NDC Land Assets						
	SM6	Value of Investments Arising from Best-Used Study of NDC Idle-Assets	Actual amount of investments from the best-used study	15.00%	Actual / Target x Weight	₱ 8.0 B	P 8.0 B	₱ 9.2B

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	SM 7	Lease Income	Actual amount of Lease Income Collected	10%	Actual / Target) x Weight 0 = if below ₱ 169 M	₱ 197 M	₱42.18 M	₱154.0 M (cumulative)
	SO 7	SO7: Improve Budget Utilization to Support Operational Efficiency						
	SM8	Budget Utilization Rate	Total amount of cash disbursements / Total budget for the year	5 %	91% - 100% = 5% 80% - 90% = 2.5% < 80% = 0 More than 100% = 0%	>90%	25 %	91.00% (cumulative)
		<i>Sub-total</i>		30 %				
LEARNING AND GROWTH	SO 8	Prioritize Competency Build-up of Project Teams						
	SM9	Percentage of personnel meeting required competency standards	Number of employees meeting competency standard / Total number of employees for the year	5%		Increase the baseline by 15%	-	15% (4 personnel)

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	SO 9	Institutionalize the Quality Management System						
	SM10	ISO Certification	Certified	5%	All or Nothing	Certification	ISO 9001:2015 Certified	ISO 9001:2015 Certified
	SM 11	PGS Status Conferral	Conferment of Certificate	5%	All or Nothing	Passed 3 rd Party Audit Institutionalization	-	Awaiting Results
	SO 10	Integrate Knowledge Management in the Business Decision-Making Process						
	SM 12	Implementation of a Knowledge Management Information System	Actual Accomplishment	5%	All or Nothing	Full Implementation of KMIS	100%	100%
		Sub-total		20 %				
		TOTAL		100 %				