

NATIONAL DEVELOPMENT COMPANY (NDC)

		COMPONENT			ANNUAL TARGET	AS OF MARCH 2020		
	STRATEGIC OBJECTIVE (SO) / STRATEGIC MEASURE (SM)	FORMULA	WEIGHT	RATING SYSTEM		ACTUAL	RATING	
IMPACT	SO 1	Strengthen Business Sustainability (Financial Impact)						
	SM1	Return on Equity	Net Income / Stockholder's equity adjusted	25%	(Actual / Target) x Weight	4.19%	2.4%	14.32%
	SO 2	Support Local Development (Social Impact)						
	SM2	Cumulative Number of Local Jobs Generated by the Projects / Investment	Number of local jobs generated per operational support	5%	(Actual / Target) x Weight 0% = if less than the 2019 Actual	2019 Actual + 50 new jobs	0	0%
	Sub-total			30%				14.32%
STRATEGIC FOCUS	SO 3	Increase Investments in High Impact Priority Areas by Leveraging on NDC's Competitive Advantage						
	SM 3	Cumulative value of Investments	Amount of investments in high impact priority areas as approved by the NDC Board	15%	(Actual / Target) x Weight 0% = if less than the 2019 Actual	2019 Actual + ₱ 500 Million	0	0%
	SO 4	Enhance the Value of Investments Portfolio						
	SM 4	Return on Investments	Amount of dividends received ¹ / Total Investments excluding companies for dissolution and pre-operating companies	10%	(Actual / Target) x Weight	6.78%	0%	0%
	SO 5	Improve Customer Satisfaction						
	SM 5	Percentage of Satisfied Customers	Number of respondents who rated at least Satisfactory / Total number of survey respondents	5%	(Actual / Target) x Weight 0% - if below 80%	100%	0	0%
Sub-total			30%				0%	

¹ Including dividend remittance of NDC's subsidiaries to the National Government.

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CORE PROCESS	SO 6	Optimize the Economic Value of NDC Land Assets						
	SM 6	Income from Asset Management	Amount of Lease Income and Sales Proceeds Collected	15%	(Actual / Target) x Weight	₱ 208.5 Million	₱ 69 Million	4.96%
	SO 7	Improve Budget Utilization to Support Operational Efficiency						
	SM 7	Budget Utilization Rate	Total amount of cash disbursements / Total budget for the year	10%	92% - 100% = 10% 80% - 91% = 5% Less than 80% = 0% More than 100% = 0%	>91%	6%	0.65%
	Sub-total			25%				5.61%
LEARNING AND GROWTH	SO 8	Prioritize Competency Build-up of Project Teams						
	SM 8	Improvement in the Competency Level of the Organization	Actual Accomplishment	5%	All or Nothing	Improvement in the Competency Baseline of the Organization	N/A	0%
	SO 9	Build a Culture of Continual Improvement and Excellence						
	SM 9	ISO Certification	Actual Accomplishment	5%	All or Nothing	Recertification to ISO 9001:2015 Standards	N/A	0%
	SO 10	Automate Key Process						
SM 10	Information Technology Systems Implemented	Number of projects completed based on the deliverables per ISSP / Total number of 2020 deliverables per 2019 – 2021 ISSP submitted to DICT	5%	(Actual / Target) x Weight	100% Completion of the 2020 ISSP Deliverables as submitted to DICT	0%	0%	
Sub-total			15%				0%	
TOTAL			100%				19.93%	

Certified Correct by:


JOYCE ANNE N. ALIMON
 Department Manager III

Approved by:


MA. LOURDES F. REBUENO
 General Manager